Sales and Leasing Manager

Hiring organization
FMP Homes

Employment Type
Full-time

Job Location
Dubai

Working Hours
8 Hours

Date posted
July 28, 2022

Description

About the job

Commission based position, no salary!

What are we offering?

- Uncapped and high tax free commission depending on the experience (up to 70%)
- Reward incentive programs with cash prizes, holidays and luxury gifts running throughout the year
- A chance to be part of a highly dynamic, positive, fast-paced team.
- Dubai Employment Visa, Medical Insurance
- Full Team Assistance and Guidance by the Company Staff.
- In-house Property Management department
- Exclusive Inventories

Requirements:

- Minimum 2 years experience in the UAE real estate market.
- Professional spirit and desire to learn
- Ability to nurture acquired and assigned leads to convert to clients and closings
- Excellent communication skills.
- Wide network of existing investors and/ or end-user clients, ability to build and maintain long-term client/ developer relationships; strategy to source new clients through referrals/ own marketing
- Deep knowledge of Dubai's leading developers; keeping up to date with market trends, project launches, and investment options
- Coachable attitude
- Target driven mindset, continuously achieving personal and professional goals; organized, efficient, and process-oriented
- Self-motivated; proactively reaching out to clients on phone/ via meetings to provide advisory and consultancy services, qualify requirements and deliver the appropriate solution
- Ability to operate independently, and ethically, in a dynamic and fast-paced environment whilst following company processes and professional guidelines
- Fluent and efficient English is a must. Other Languages is a plus.
- Owning a car with a Valid UAE Driving License is mandatory.
- Outside UAE applicants won't be considered

All applications should be submitted through this post, any direct messages to the poster won't be acknowledged nor replied.

Due to high amounts of applications if you have not been contacted within 7 days, please consider your application as unsuccessful.